

# BLR CONNECT

APRIL TO SEPTEMBER 2018



BLR Logistiks (I) Ltd

*Trust. Talent. Technology.*

## BLR New Corporate Office



## BLR Logistics Park being set up at Dighode Nhava - Sheva

BLR Logistiks (I) Ltd now embarks on a new venture for developing a logistics hub at Nhava - Sheva on a 14 acres N.A. plot. This is part of our endeavor to provide a wide range of specialized and diversified services to our clients.

### Salient features:

- 1) 14 acres - N.A plot on long-term lease.
- 2) Located within 15 km radius from Port and various CFSs
- 3) Land comes under the warehouse zone approved by CIDCO. We have also taken all the necessary permissions with local government bodies for development of logistics hub on said land.
- 4) Drainage system both inside and outside the depot is as per CIDCO norms. This ensures that there is no water-logging during heavy monsoons.
- 5) Ample parking space both inside and outside our depot
- 6) Boundary wall - as per CIDCO norms

- 7) Security - CCTVs installed & round the clock security provided by a professional agency

### Facilities & Services:

- 1) DPD - (Direct port delivery) containers handling service includes containers pick-up from port & storage of containers at our depot and delivery of the cargo as and when required by the client.
- 2) Custom bonded warehouse facilities for storage of cargo in closed shed & open space.
- 3) Provision of reefer plug point available to provide PTI facilities for reefer containers.
- 4) Provision for storage of empty containers including tank containers with repairing facilities.
- 5) Open space for handling of specialized ODC cargo with Lashing, Packing, Palletization & Fumigation services.

BLR is coming up with a well maintained logistics hub and storage area for ease of handling import & export containers and prompt delivery of cargo.



## Welcome New Director

We are pleased to inform that Mr. Uday Malya has been inducted into the Board of Directors of BLR Logistiks (I) Ltd. with effect from 01st April 2018. He is working with us as Chief Financial Officer since August, 2008 and will henceforth be designated as Director and Chief Financial Officer.



## New Additions to Leadership Team

BLR recruits positive & passionate team members who work collaboratively in enriching our business.

We are pleased to introduce **Mr. Ashok Kumar Maharshi** who has joined BLR Logistiks (I) Limited as **“Manager - Operations”** from **10<sup>th</sup> May 2018**. He will be a part of the Operations Team and will be based at our Belapur Office (Navi Mumbai). Ashok is a Bachelor in Arts from Rajasthan University. He was associated with DARCL Logistics LTD before joining us. He has an experience of 30 years in Logistics Operations.



We are pleased to introduce Ms. Pinky Sangar who has joined BLR Logistiks (I) Limited as **“Manager - HR”** from **03<sup>rd</sup> May 2018**. She will be a part of the HR Team and be based at our Corporate

Office (Goregaon - East). Pinky is a Bachelor in Management Studies specialized in Human Resources from Mumbai University. She was associated with Craftsvilla Handicraft Ltd before joining us. She has 9 years of extensive experience in HR and is leading the BLR HR initiatives. Her hobbies are travelling, exploring new things in life and Music.

We are pleased to introduce **R Chandrakant** who has joined BLR Logistiks (I) Limited as **“Sr. Manager Fleet”** from **16<sup>th</sup> August 2018**. He will be a part of the Operations Team. He will be based at our **Jasai Parking, Mumbai**. Chandrakant has completed his Bachelor in Commerce from Pune University. He was associated with Amrit Cement Ltd. (IRPL) before joining us. He has 17 years of experience in Transport Management, Fleet Management & Operations. His hobbies are reading & listening to music.



## BLR New Branch Office (Mysore) Opening Done on 17.09.2018



## Crorepati Branches

### Congratulations

Aurangabad, Bharuch, Gandhidham, Mumbai & Shriwal are the Crorepati Branches of BLR, have crossed the booking of 1 crore per month. Stay tuned as more branches will become a part of the BLR Crorepati Club.



# Annual General Meeting (AGM) 2018

AGM for Financial Year (FY) 2017-2018 was held on 14th June 2018 to 16th June 2018 at Mumbai where BLR PAN India Zonal Heads and Branch Managers were invited for performance review meetings, branch wise.



**BLR Management Team, Leadership Team and  
Pan India Zonal Heads & Branch Managers**



## Some Branches that have shown Outstanding



**Maharashtra Zone for  
Best Financial Performance**



**Mumbai for  
Best Financial Performances**



**Goa for  
Best Branch of BLR**



**Shirwal Branch for  
Best Improvement in Performance**



**Aurangabad Branch for  
Best Efforts in Cost Control**



**Logistics Division - Delhi for  
Best Efforts in Cost Control**

## Performance in FY 2017-2018 are:



**East Zone for  
Best Performance in Customer Acquisition**



**Bangalore Branch for  
Best Performance in Customer Acquisition**



**Gandhidham Branch for  
Best Efforts in Credit Control**



**Bharuch Branch for  
Best Accounting Practices**



**Satish Bhardwaj for  
Best Efficiency in Communication**



**Pradeep Soni for  
Best Efficiency in Communication**



## Team Building Activity at AGM



## Health Check-up camp at AGM





## Awards & Recognitions



## Top 15 Clients



## New Initiatives by IT Team



## New Clients added by Marketing Team

BLR appreciates the entire Marketing Team for new Customer Acquisition efforts. We appreciate the time and effort the team invested to not only get new clients, but also ensure that the clients are satisfied with every step of the process of BLR. The new Clients of BLR are:



**NEWLY WEDS** FOODS  
*inspiring new tastes*

Newly Weds Foods, who started business with BLR from July, 2018.



General Electric Health Care, who started business with BLR from August, 2018.

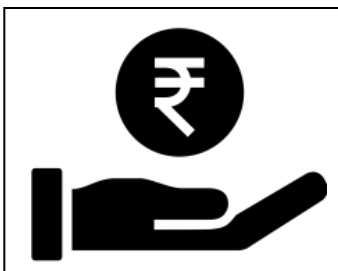


Hermes Distillery Private Ltd, who started business with BLR from September, 2018.

## BLR Cares for its Employees

**Culture :** BLR recruits positive & passionate team members who work collaboratively in (remove an) enriching our business. We believe that employees are our biggest asset and thus we appreciate their suggestions and opinions. At the same time, BLR philosophy encourages individuality while training strong values of trust, integrity, honesty and respect for others within and outside the organization. We constantly adapt to change, learn new things and instantly implement it. Only then can an inspiring workplace attract, develop and retain the best talent. In our dynamically growing organization, dedicated employees benefit by receiving opportunities that help them excel in their respective careers. We value the hard work and dedication of our team and believe in combining fun and business. BLR are a fair play, equal opportunity organization. We do not discriminate based upon race, religion, color, national origin, sex, sexual orientation, gender identity, age, status as a protected veteran, status as an individual with a disability, or other applicable legally protected characteristics.

## Benefits to Team



**Financial Security**



**Time off**



**Maternity & Parental Benefits**



## Craft Day – Reliving Our Childhood Days



## Fleet Drivers Health Check-up



## Fleet Drivers Appreciation by Client



**Expeditors**

**Manjeet Gajanad – Mumbai**

## **BLR Logistiks (I) Ltd.**

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